

# ManuGonzálezCaballero

Management | Public Procurement | Strategic Consulting | Public Policy | Integrity

est. 25 October 1984 in Panama | Panamanian | [www.linkedin.com/in/manuelgonzac](http://www.linkedin.com/in/manuelgonzac) |  
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MGC

Curriculum Vitae

I am currently leading on the CoST Latin America strategy, identifying opportunities within the region and providing technical support, advice and capacity building to the region's country managers and multi-stakeholder groups. Also works with members of the CoST International Secretariat to lead on CoST's global learning, development and fundraising strategies which ensures that the initiative's learning cycle and sustainability is inclusive of all members' needs. In my current role I am helping promoting the implementation of disclosure tools ensuring the implementation of OC4IDS in Latin America and also building capacities in stakeholders in Social Accountability and Multi stakeholder working, I am also managing the relation with key partners such as CAF, IADB, World Bank, GIZ, Transparency International & FCDO.

## PROFESSIONAL EXPERIENCE

### **Latin American Senior Regional Manager | CoST - The Infrastructure Transparency Initiative**

Panama and UK | 2018 - currently

Latin American Senior Manager and Learning for CoST, Managing Latin American programs (Buenos Aires, Ecuador, Panama, Costa Rica, Honduras, El Salvador, Guatemala & Jalisco), advocating for Multi stakeholder working, Social Accountability, Transparency, IT Platforms & Open Government.

### **Senior Partner at CR&A Legal, Panamá | 2013 - currently.**

Public Procurement & Public Administration, Civil & Business Law advisor. Trainer for Public procurement and Integrity in Public sector.

### **Legal Advisor on Public Procurements Directorate, Panamá | 2015 - 2018**

Developing strategies and Asesor Developing strategic partnerships with International Organizations and Government Agencies, such as the World Bank, InterAmerican Development Bank and others.

Advocating for Open Contracting, Infrastructure Transparency, access to information, and integrity legal reforms.

Leading citizen participation and transparency strategy.

Strategic planning and KPI's development.

### **National Manager, WIMDU, Rockets Internet, Buenos Aires, Argentina | 2011 - 2012**

Leading the development and Market capitalization of global Start-Up in Argentina and Uruguay, Market research and customer experience, KPI's, team management and customer care.

### **External Relations & Sales Manager, AIESEC, Buenos Aires, Argentina | 2009 - 2011**

Regional Manager for Panama, Costa Rica, Argentina, Chile & Uruguay. Managing the organizational sales force, KPI's and developing partnerships in a regional and local level.

### **Programs Director, AFS, Panama city, Panamá | 2006 - 2009**

Sending and Hosting Programs manager for AFS Programas Interculturales Panamá. Managing participants experience locally and abroad.

## FORMAL EDUCATION

**Doctorate in Business Administration** ADEN BUSINESS SCHOOL | 2020-ongoing  
**Postgraduate in University Education** UDELAS | 2020-ongoing

**MBA in International Marketing, 2015**

Universidad Latinoamericana de Comercio Exterior & Universidad de Santiago de Chile

**Postgraduate in Strategic Management and Corporate Management, 2015**

Universidad Latinoamericana de Comercio Exterior & Universidad de Santiago de Chile

**Bachelor in Law & Political Science, 2012** - Honors best student in class

Universidad Latinoamericana de Comercio Exterior - Panama

**High-School in Science and IT**

Instituto Fermin Naudeau - Panama 2002

## OTHER QUALIFICATIONS

**Ontological Coaching**, Grupo Initium Panama, 2019

**Mindfulness (SIY)**, Search Inside Yourself, Bogotá, Colombia 2019

**Public Procurement Policies**, Universidad Latina Panamá, 2017

**Best Value in Public Procurement**, George Washington University, USA, 2016

**Public Management & Global Governance**, George Washington University, USA 2016

**AgroBusiness**, Universidad de Santiago de Chile, Chile, 2011

**Navy School**, Escuela Naval Arturo Prat, Valparaiso, Chile, 2003

## PUBLICATIONS

**Infrastructure Transparency** for economical recovery of Panama , CAPACO (currently).

**Exploring the potential of British Investment Infrastructure in Colombia**, 2018.

**High Income countries research** -Transparencia en Infraestructura en Argentina, 2017.

**Anti-corruption Risk Map in Panama**, United Nations Office Drugs & Crime - 2018.

**Public Procurement Law reform**, Panama - 2017.

**El Contrato de Hipoteca** - Desarrollo Histórico e Importancia, ULACEX Panama - 2012.

## WEBSITES

[www.infrabierta.org](http://www.infrabierta.org) | [www.panamaenobras.org](http://www.panamaenobras.org) | [www.capaco.org](http://www.capaco.org) | [www.cra.legal](http://www.cra.legal)

## NON-EXECUTIVE ROLES

**Infrastructure transparency & public procurement speaker and policy advisor**

Argentina, Barbados, Canada, Colombia, Costa Rica, Ecuador, El Salvador, USA, France, Georgia, Guatemala, Honduras, United Kingdom, Mexico, Netherlands, Peru, Panama.

**Executive Board of Panamanian Consultant Chamber**, 2020

**Valuable Lawyer in Public Procurement in Panama 2016** | Dirección General de Contrataciones Públicas de Panamá,

**Member of Executive Board - Camara Panameña de Consultores** since 2020

**Affiliate Member of Colegio Nacional de Abogados** since 2013.

## ADDITIONAL INFO

LANGUAGES: **Spanish** - C-2 | **English** C-1 | **Portuguese** - B1 | **German** - A-2

SPORTS: **Swimming** | **Handstands** | **Outdoors** | **ScubaDiving**

PASSION: **Culture** | **History & Geography** | **Reading** | **Writing** | **Music** | **Photography**

## REFERENCES

Rafael Zubieta

**Senior Manager - IR Molas S.A. .**

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